



Happy New Year!

I am looking forward to serving you as your President for 2023! I hope you have logged in and accessed our brand new website, which launched in December. We all owe Julie and Caitlin a huge debt of gratitude for all their work in 2022 to get it up and running. They are already getting inquiries about the College from people who have found it due to its enhanced ability to pop-up in searches. It is getting the word out about ACREL, which was one of our primary goals. The new website also offers the ability to access ACREL materials with one log-in, a major improvement over ACREL Shares. But ACREL Shares is not going away, it will remain to be there as a back-up.

Speaking of getting the word out – the Charleston meeting is not-to-be missed. The third time is the charm – we are finally visiting Charleston after two COVID deferrals. From historic Fort Sumter, where the first shots of the Civil War were fired, to Gullah culture, historic architecture and benne wafers, Charleston has something for everyone. Plan on coming for beautiful weather when we gather for our Spring meeting, **“ACREL (finally) Does the Charleston”** at The Charleston Place Hotel, March 16-19, 2023. **Daniel Orvin** is leading this great meeting with super coordinators: Gee Ogletree, Michelle Wooton and Matt Schiller. Charleston is the perfect backdrop for Thursday’s Public Policy presentation on historic preservation, presented by Brian Turner from the Preservation Society of Charleston and Winslow Hastie of the Historic Charleston Foundation. Plenary topics include new leasing strategies in light of COVID, climate change, cannabis and other factors, tough issues for purchase and sale agreements, a look behind the curtain on how real estate deals are underwritten and the hot topic of NFTs and how the tokenization of real estate and real estate records impact transactions. Plus, Mike Rubin will present another of his always entertaining ethics sessions, this time on electronic communication issues. Get ready to hear the piano!

Don’t forget to check out the great tours, including a historical walking tour and, if you are into something more modern, a special tour of the Boeing factory (register early for that one, as space is limited). We all know Charleston is a foodie town, so sign up for a dine-around and enjoy a great meal and getting to know other Fellows.

It will also be the annual *Festival of Houses and Gardens* when we are in Charleston (fabulous private homes and gardens open to the public), so you might consider extending your stay to take advantage of that event.

Register now through January 31 to get the early bird fee!

I’m looking forward to seeing you in The Holy City in March!

Ann Peldo Cargile, ACREL President